



November 21, 2025

Chair Aaron Gillespie  
Tazewell County Board of Supervisors  
197 Main Street  
Tazewell, Virginia 24651

Re: PPEA Unsolicited Proposal – Tazewell County Public Service Authority’s Water and Wastewater Utility Assets

Dear Chair Gillespie,

Virginia American Water is pleased to submit an unsolicited Public Private Education Facilities and Infrastructure proposal for the acquisition and operation of Tazewell County Public Service Authority’s water and wastewater system assets. As more fully discussed in our enclosed proposal, the many benefits Tazewell County would see from the sale of its water system assets to Virginia American Water include:

- **CASH PAYMENT UPON CLOSING** –Virginia American Water’s cash purchase offer will be sufficient to pay off all of the Authority’s water and wastewater utility debt. Proceeds from the sale are unrestricted and could be used to fund other important countries’ needs.
- **ONGOING CAPITAL INVESTMENTS** – Our team of engineers and scientists will develop a capital plan for the water and wastewater utility systems, including immediate and long-term investment needs to address capital requirements.
- **WATER QUALITY EXPERTISE AND ENVIORNMENTAL STEWARDSHIP**–Virginia American Water has a team of experts committed to maintaining state and federal water quality standards.
- **LOCAL OPERATIONAL RESPONSIBILITY RELIEF** – Relief from day-to-day operations frees up Tazewell County to focus on other priorities.
- **LONG-TERM RATE STABILITY AND ECONOMIES OF SCALE** – Operational efficiency optimization, prudent investment planning and preventive maintenance comes with being part of Virginia American Water’s customer group. In addition, third-party regulatory oversight from Virginia’s State Corporate Commission supports transparency with Virginia American Water’s customers and ensures rate stability through a responsible rate change review and approval process.
- **PARTNERSHIP FOR LONG-TERM GROWTH AND ECONOMIC DEVELOPMENT** – American Water’s inclusive supplier engagement program partners with local businesses to deliver essential services. Additionally, Virginia American Water supports the communities it serves through sponsorships and grants that support local initiatives.
- **FINANCIAL ASSISTANCE** – Customers whose annual income is at or below 150 percent of the Federal Poverty guidelines are eligible for bill-pay assistance through Virginia American Water’s H2O Help to Others Program™, administered by Dollar Energy Fund.

Thank you for your consideration,

Laura Runkle  
President  
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