# SOLCITATION OF PUBLIC-PRIVATE PROCURMENT PROPOSAL OPERATION OF THE TAZEWEL COUNTY LANDFILL

Tazewell County Landfill 2475 Lynn Hollow Road North Tazewell, VA 24630

Date 2-28-23

## 1. Summary and Background

The Tazewell County Board of Supervisors (the Board) is soliciting proposals, pursuant to the Virginia Public-Private Education and Facilities Act, Section 56-575.1 et seq. of the Code of Virginia (1950), as amended, and Article IV of the Tazewell County Public-Private Partnership Model Procedures, for a private partner to operate the **Tazewell County Landfill** (the Landfill), located at 2475 Lynn Hollow Road, North Tazewell, VA 24630. This proposal seeks a private, for-profit firm to enter an agreement whereby the proposer would manage the Landfill's operations, including convenience areas and transfer stations, from the Board for a fixed fee, and for a term of up to ten (10) years. Upon agreement by the Board and the proposer, the proposer would operate the Landfill at the proposer's expense. The private partner also would retain revenues from out of County waste, less the portion of out of County Waste disposal fees attributable to airspace displacement. The specific terms of the agreement are negotiable.

## 2. Proposal Guidelines

This Request for Public-Private operations of the Tazewell County Landfill will be evaluated based on qualifications, landfill operation bid price, and proposed out of County waste fee sharing terms . Proposals must be submitted in writing to C. Eric Young-Tazewell County Administrator, located at 197 Main Street, Tazewell, 24651 on or before 2:00pm on March 31, 2023

Proposals must be submitted in a sealed packet clearly labeled "Landfill Operations Proposals".

Proposals will be open at 2:00pm on March 31, 2023 or shortly thereafter. Approval of the proposal will not be awarded on that date.

A pre-proposal conference will be held February 28,2023 at 2:00pm at the Tazewell County Administration building- First floor located at 197 Main Street, Tazewell, VA 24651. The conference will include a mandatory site visit to the landfill.

Proposals from proposers who do not attend the mandatory pre-proposal conference will not be considered.

Questions regarding proposal will be responded to by emailing Kenneth Dunford Director of Engineering kdunford@tazewellcounty.org.

Questions will not be answered by phone. All answers to questions will be provided to the proposers that attended the Mandatory pre proposal conference.

In order to get a response all questions must be submitted not later than March 24, 2023.

Tazewell County Board of Supervisors reserves the right to waive any informality, to reject all bids if it appears in Tazewell County's best interest to do so, and accept only that bid deemed to be in the best interest of Tazewell County.

All bids are to be prepared in accordance with the information in this document.

## 3. Project Scope

The Private Partner will be responsible for the following:

- Daily operations of the following Permits numbers 564 (main landfill site), PBR004( Boissevain Transfer station), PBR002 ( Cedar Bluff Transfer station). This shall include all necessary staffing, equipment and materials.
- Daily operations of the all the convenience sites throughout the county, this includes the Hauling, cleaning and any staffing needs for proper operations of the sites. A list of the sites is attached hereto.
- Insure all transfer stations and convenience sites are in compliance with all associated permits. Contractor will be responsible for any cost such as fines and legal fees if there is a permit violation due the fault of the contractor.
- Must maintain staff at the landfill scale house to insure that all records are being maintained. Will be responsible for all account receivables. The county currently has a tracking software package for account receivables that the contractor can use. If the contractor chooses to use another system they may use it at no expense to the county.
- Will be responsible for making sure that disposal at the landfill convenience area, brush pile, and recycling areas is easily accessible to the public.
- Will be responsible for hauling and coordinating the disposal of the leachate in situations where the Tazewell Waste Water treatment plant cannot keep up with demand.
- Accepting and properly disposing of waste at the landfill in accordance with all applicable regulations.

- Monitoring disposal of waste at the landfill by private haulers and the public by enforcing all regulations and collecting applicable fees and remitting the same to the county in accordance with the management contract.
- Contractor will maintain Workers Compensation Insurance, liability insurance of at least \$2m per incident naming the county as an insured, and post a performance bond in an amount agreed to in the management contract.

## 4. Request For Bids and Project Time Line:

On February 28, 2023 at 2:00pm a mandatory pre bid meeting will be held at the Tazewell County Library located at: 197 Main St, Tazewell, VA 24651

Questions submitted in writing will be accepted till 4:30pm on March 24, 2023

All bids will be due on or before 2:00pm March 31, 2023

Bids will be reviewed from Bids will be reviewed from March 31, 2023 – May 2, 2023

Staff will present the bids to the Tazewell County Board of Supervisors on May 3, 2023

Bidders will be notified of the actions of the Board of Supervisors no later than 10 working days after the Board meeting.

## **Project Timeline**

Contract will be for a period of 10 years. Contractor shall within 30 days of the contract signing submit a schedule to The Tazewell County Engineering Department showing the time line proposed for the transition from the current operator to the new operator. The County expects the successful proposer to be prepared to commence management of the landfill by October 31, 2023.

#### 5. Responsible Proposer

A responsible Proposer shall provide the following information.

- Proposer's Qualifications
- Proposer's references

- Listing of prior and current landfill management projects
- Basic concept of the proposal, including transfer stations and convenience areas
- Proposed fixed annual management fee for the landfill, which may include periodic inflationary adjustments during the term of the contract.
- Proposed fixed annual management fee for the operation of the transfer stations and convenience areas, which may include periodic inflationary adjustments during the term of the contract.
- Proposed annual fee for transportation of waste from the transfer stations and convenience areas to the landfill, which may include a fuel escalator provision.
- Proposed retained share of the fee per ton for disposal of out of County Waste at the landfill, which may include periodic inflationary adjustments during the term of the contract. Such share would be expressed in per ton terms, excluding airspace costs.
- Proposed total annual fee Proposer would charge Tazewell County for landfill management, transfer station and convenience area management, and transportation of waste from the transfer stations and convenience areas to the landfill.

### 6. Bid evaluation

- Reputation, Experience, and Financial capacity of the proposer,
- Financial impact of the proposal on Tazewell County, VA government and residents, and
- Assignment of environmental permitting and permit compliance responsibility

### 7. Landfill Information.

Information given in the Request for solicitation relating to existing conditions is from the best information available. All such information on existing conditions is furnished on for information and convenience for the proposer, and the proposer, should use his/her own judgment in evaluating checking and verifying the information provided. Tazewell County can make no guarantees and representations that the current estimated daily and annual tonnages would continue in the future.

The information provided is for January 1, 2022 – December 31, 2022

Hours of operations:

Landfill/Transfer stations 8-4:30 Monday- Saturday (Excluding the following holidays)

Convenience Centers 8-6:30 (Excluding Falls Mills and Raven)

Tazewell County is currently in the process of permitting a new phase of the landfill this new phase will be referred to phase 5. The total phase will be 14.2AC. The cell will be constructed in 2 phases phase 5a and 5b. Currently the construction of is going through the bid process. Phase 5b will be constructed at a later date.

The following information can be found on www.tazewellcountyva.org

Addresses for all locations under the operation of the Tazewell County Landfill

**Daily Tonnage** 

**Monthly Tonnage** 

Monthly Billable information

Leachate transporting information

**Annual Reports** 

Current permit information

Yearly Operation Fee	